



C O M P A N Y P R O F I L E

## **WHO WE ARE**

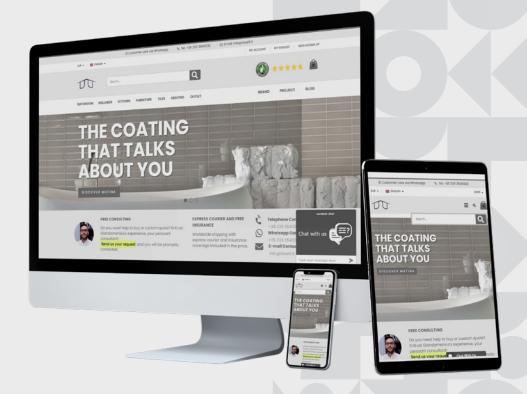
Dwelli was born in 2012 from an idea of Adriano Cazzorla, a well-known entrepreneur from Conversano, who has always been close to the bathroom furniture sector.

The company's vision has always been to enhance the high quality Made in Italy within the world market, offering quality advice.

Dwelli started collaborating with the best brands of bathroom furniture and in 2019 has met the challenge of online sales of porcelain tiles and stoneware, from the district of Sassuolo, the central hub of the Italian ceramic market.

The mission of Dwelli is to create a network of international professionals with whom to collaborate by breaking down the virtual barrier of e-commerce.

Foreign consultants follow all stages of the purchase, providing 360-degree consultancy. Architects, interior designers and retailers choose the Export Dwelli service recognizing the obsessive care in creating commercial agreements dedicated to the working figure.





We put beauty at the centre of a path that generates value and creativity

Adriano Cazzorla

WE BELIEVE IN THE EMOTION OF HOME FURNISHING AND WE DO IT BY GIVING YOU ALL THE TOOLS TO CHOOSE THE MOST CONGENIAL FURNITURE TO YOU.

## OUR BRANDS | BATHROOM









































































## OUR BRANDS | FLOORINGS AND WALL COVERINGS

14oraitaliana® ABK













**BISAZZA** 

Casa dolce casa

















































## OUR BRANDS | FURNITURE

arketipo







GIORGETTI Kartell

MAXALTO Minotti Poliform rochebobois



**GERVASONI** 

LIGHTING

**RADIATORS** 

:Fabbian

FLOS

davide groppi





TUBES



### **SERVICES**

#### CONSULTANCY

- Business consultancy
- Consultancy in Italian, English, French and German
- Pre and post-sales assistance
- Consultancy via WhatsApp, e-mail, Skype and Zoom

#### COMPETENCE

- Interior designer at your disposal
- Free 2D and 2D files
- Virtual tour of the showroom
- Visits to the productive sectors

#### **LOGISTICS**

- Free goods storage
- 100% insured goods
- · Shipments by ship, air and road
- Customs consultancy

#### **CATALOG**

- More than 8000 products online
- Opportunity to research a brand on the market
- Updated technical data sheets
- 100% original certified products

#### PARTNERSHIP PROGRAM

- Dedicated discounts
- Dedicated export consultant
- Website dedicated to professionals

# OUR PROJECTS AROUND THE WORLD





**GRÜNWALD** GERMANY











**CORTINA** ITALY

### **IL TEAM**



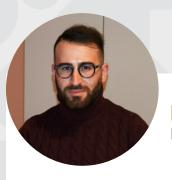
ADRIANO CEO

Founder and leader Dwelli, provides all his knowledge and experience in the field of design. His personal goal is to bring the quality of offline consulting into the online world.



**GIANDOMENICO**SALES MANAGER

Very sociable and helpful. Passionate about sport and culture general. His meticulousness and attention to detail makes that every order meets all deadlines. Talk to people, discuss with them, help them in the search for a solution, satisfying their needs is his personal mission.



**DAVIDE** E-COMMERCE MANAGER

Motivated and determined with a strong propensity for team management. Intent on making Dwelli more than just e-commerce. In his spare time he is passionate about sports and taking care of his body. Always attentive to every detail and all the news in the field of design.



LUIGIA

MARKETING COMMUNICATION

MANAGER

Digital marketing and social media have no secrets for her. Communicating Dwelli is her goal and professionalism and experience are her strong points. Always ready to tell the world who and what Dwelli is.



RAFFAELLA AREA MANAGER GERMANY

Sunny, altruistic, empathetic but also good listener and point of reference. Always passionate about travel thanks to her strong propensity towards foreign languages, she is skilled in establishing real connections with people and "reading" and interpreting different cultural contexts.



**GIANCARLO** EXPORT MANAGER

Friendly and always ready to wring a laugh out of you, but above all professional and experienced. Determined to provide customers entering the Dwelli world with the best advice for every need.

### **ABOUT US**





#### Excellent service and communication...

Excellent service and communication from Mr Giandomenico.

He is a super star of Dwelli! Surely I will come back again.



#### Commande et livraison impeccable.

Commande et livraison impeccable.
Tarifs intéressants.
Je recommande et n'hésiterai pas à revenir sur le site.



#### **Eccezionale in tutto**

Eccezionale in tutto, comunicazione, attenzione al cliente in post vendita e prodotti consegnati con imballo super sicuro. Comprerò ancora sicuramente.



## Quick and effective response via WhatsApp.

Very helpful in informing me when package is delivered, excellent customer service! Smooth delivery with good arrives as expected!

Highly recommended!



#### Servizio Top!

Disponibilità, gentilezza, velocità e un buon prezzo....gli ingredienti c'erano tutti!



## Händler ist sehr zu empfehlen.

Händler ist sehr zu empfehlen. Gerne jederzeit wieder!



#### **TOP Anbieter**

TOP Anbieter, umkompliziert und schnelle Lieferung; Ware Top; DANKE !!!. Super Ware immer wieder gerne!!!



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